

QUOTE SHEET FOR Solicitation Number: **HSFE70-17-R-MARIAMEALS**

COMPANY NAME: TRIBUTE CONTRACTING LLC



CONTACT PERSON: Tiffany Brown

CLIN	DESCRIPTION	QTY	UNIT	UNIT PRICE	TOTAL
0001	MEALS	40 million per week	EACH	5.10	240,000,000
0002	DIVERSION	Up to 500 miles	MILES	2.10	1,050.00
0003	DROP TRAILER	Up to 14 days	DAY	250	3,500.00

Date of Delivery for 30 days (FOB Destination)	# of Meals	# of Trucks
10/8/2017	10,000,000.00	210
10/9/2017	10,000,000.00	210
10/10/2017	10,000,000.00	210
10/11/2017	10,000,000.00	210
10/12/2017	10,000,000.00	210
10/13/2017	10,000,000.00	210
10/14/2017	10,000,000.00	210
10/15/2017	10,000,000.00	210
10/16/2017	10,000,000.00	210

10/17/2017	10,000,000.00	210
10/18/2017	10,000,000.00	210
10/19/2017	10,000,000.00	210
10/20/2017	10,000,000.00	210
10/21/2017	10,000,000.00	210
10/22/2017	10,000,000.00	210
10/23/2017	10,000,000.00	210
10/24/2017	10,000,000.00	210
10/25/2017	10,000,000.00	210
10/26/2017	10,000,000.00	210
10/27/2017	10,000,000.00	210
10/28/2017	10,000,000.00	210
10/29/2017	10,000,000.00	210
10/30/2017	10,000,000.00	210
10/31/2017	10,000,000.00	210
11/1/2017	10,000,000.00	210
11/2/2017	10,000,000.00	210
11/3/2017	10,000,000.00	210
11/4/2017	10,000,000.00	210
11/5/2017	10,000,000.00	210
11/6/2017	10,000,000.00	210
11/7/2017	10,000,000.00	210
11/8/2017	10,000,000.00	210

We can deliver 10 million per day. We can deliver to all locations.

Technical Proposal

At Tribute Contracting LLC, our business is based upon superior customer service. We feel the best way to serve our clients is by providing independent, objective, and cost-effective solutions to complex business situations. These situations can often appear unmanageable to those closest to the problems for a variety of reasons. We focus on delivering objective views of each issue, allowing our clients to make intelligent business decisions.

We recognize that each project presents unique challenges and tailor each engagement to the unique circumstances and available information. We also recognize that our clients are under tremendous time and cost constraints, so we strive to provide timely and efficient work product to effectively communicate the results of our analyses.

Tribute Contracting LLC offers a 100% satisfaction guarantee for its services, so you can be sure that we keep a constant eye on quality. Tribute Consulting LLC has adequate financial resources or the ability to obtain them to successfully fulfill this requirement.

Technical Aspects of the Meals



Tribute Contracting LLC shall pack the meals into a sealed transportation water-proof container (i.e. box). We shall ensure all transportation containers are sealed and securely banded and placed on a standard wooden pallet. Due to many unknown circumstances which can arise during disaster response operations and recovery, it is possible the meals may be transported several times during their FEMA life cycle, and maybe double stacked for storage. Also, the meals may be stored in a warehouse or outside with no protection from the elements. Stretch wrapping shall extend over the top of the packaged product by a minimum of six inches and contain no less than 10 layers.

Each meal has a 6 months long shelf-life remaining upon delivery and are self heating

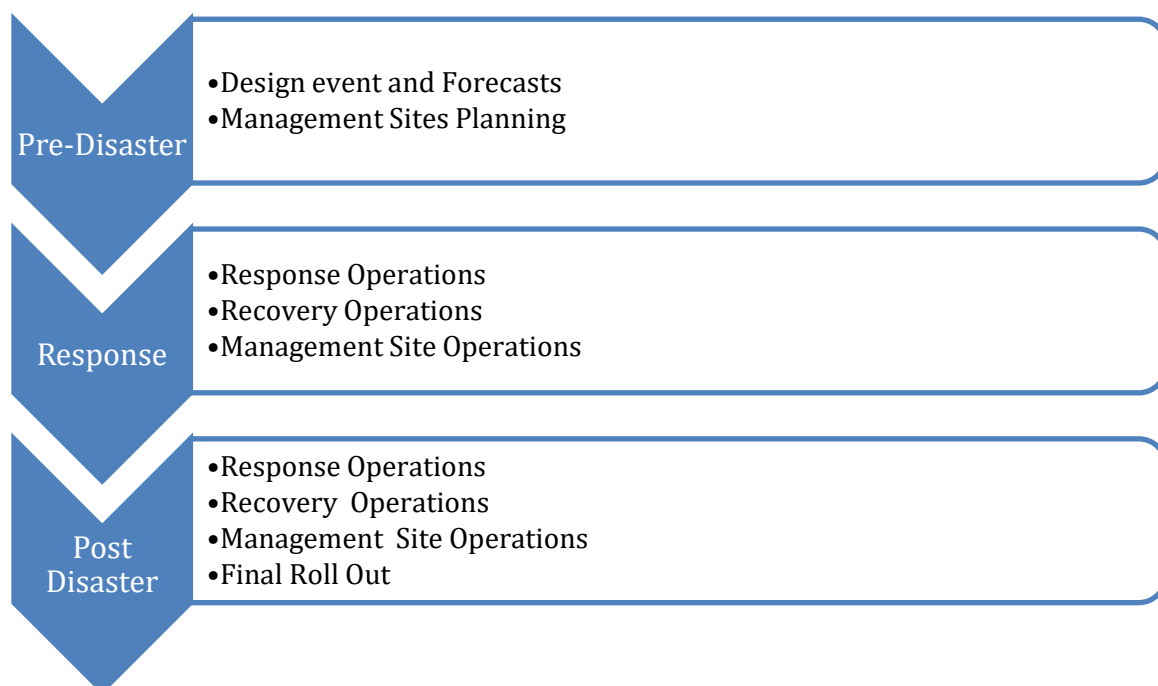
Tribute Contracting LLC shall label each sealed container box in accordance with the following minimum requirements:

- (1) A statement identifying the commodity.
- (2) The name and place of business of the manufacturer, packer, or distributor.
- (3) Net quantity of contents in terms of weight, measure, or numerical count (measurement must be in both metric and inch/pound units).

The finished product shall be placed onto a 48 inch by 40 inch 4-way wood pallet. The over-all height of the pallet shall not exceed 55 inches.

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Roll Out Plan



Tribute Contracting LLC has a clear streamlined process to meet FEMA the quantity and delivery time frames specified in this solicitation and Steady State/Stock Replenishment and Emergency Response/Surge Operations Delivery.

Tribute Contracting LLC will begin to reach out its partners once the NOAA National Weather Service issues a Tropical Storm Watch. This will give ample opportunity to obtain our product from the proper warehouse.

Tribute Contracting LLC will respond within four hours to respond to Emergency Response/Surge order requests.

Tribute Contracting LLC will allow Oral or telecommunicated orders under this contract for emergency requirements. Such orders will be confirmed by a written task order within (5) business days following placement of the verbal order.

During the pre-event stage, forecasts are made to predict the quantities and location of the meals needed prior to disasters. The meals forecasts are used to plan for the resources, to design management sites for temporary storage. An adequate kit forecast that considers the type and extent of the potential disaster and historical data is essential for effective preparedness. During the resource planning, Tribute Contracting LLC will use this time for controlling the costs, quality, and availability of the procured services. Finally, a facility location model could be used to select among potential management sites, such that the use of these locations expedites the collection process, while minimizing additional costs.

During the response stage, having access to injured people and to critical facilities such as hospitals or police stations is crucial. Roads and streets that are essential for the emergency operations might be obstructed, and meals are needed immediately to facilitate rescue efforts. A network model can determine how resources should be allocated and which roads should be cleared first. Such a model takes into account the priority of the facilities to be connected in order to maximize the supplied relief, as well as the available quantity of workforce and equipment.

The longest phase of the meals process occurs during the recovery stage of a disaster, once emergency and other major routes are cleared. After the disaster, community residents begin to take away meals. A model of this nature assigns each resource to loading tasks at the disaster relief sites and unloading tasks at the disaster management sites. Deciding the best policies to follow for each disaster type is not a trivial problem when different constraints such as environmental regulations, available capacities, and budget are taken into account. A mathematical model can help the decision maker to find an optimal trade-off of cost and environmental impact.

Product Fulfillment

The primary role of Tribute Contracting LLC is to source the required items downstream.

Supplies consist of relief items, personnel/volunteers, and transportation and construction resources, among others. Most of the supplies fall into the relief items category. Figure 1 shows a categorization for relief items, as well as some examples. Consumable relief items require recurrent delivery to the affected community and nonconsumable relief items require a one-time delivery only. Nonconsumable operational relief items are required to set up an operation, while nonoperational are required to meet the essential needs of the affected population.

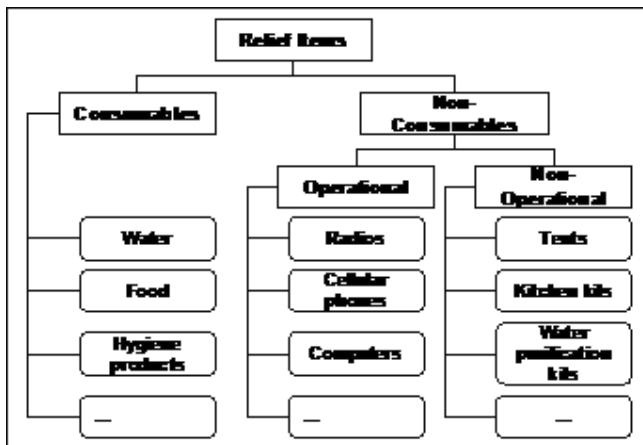


Figure 1

Tribute Contracting LLC have prepositioning of inventory instead of procurement after the fact. Prepositioning allows not only faster response but also better procurement planning and an improvement on distribution costs; however, it requires an additional investment before the event occurs, and funds are more difficult to obtain. Thus, Tribute Contracting LLC will have 300,000 meals or more in its possession prior to Emergency Response Begins.

Delivery could mean different things at each disaster stage, such as setting up temporary warehouses or shelters during the pre-event stage or delivering relief to affected people during the response stage.

Hence, preparation during the pre-event stage is vital, and strategies such as the use of staging areas for prepositioning and distribution of relief supplies help overcome the difficulties in getting the right supplies to the right people, at the right time, at the right place.

Delivery Plan

Tribute Contracting LLC knows that meeting your needs means more than just moving something from point A to point B. It means being sensitive to the security, timeliness and confidentiality of each delivery. Tribute Contracting LLC has the vehicles, staff and know-how to meet your delivery needs 24 hours a day, 7 day a week.

We can offer you:

- Customized transport and product-handling services designed to meet the individual needs of your delivery.

- On-site pack and ship.
- A staff that is fully trained in the latest in safety and compliance standards, meaning that the transportation of your goods meets all federal, state and local regulations.
- On-time delivery
- When the seconds matter, having a strong relationship with your emergency supplier is vital. You can have the confidence that we'll be there, on-time, and within compliance

The global supply chain is a complex set of dynamics that are ever changing and evolving. Your business faces constant challenge; a confusing array of rules, regulations, capacity constraints, economic pressures, shortages, and surpluses. At the center of it all you are charged with achieving a delicate balance between cost and service.

Our expertise in optimizing supply chains focuses on significantly improving supply chain performance. Working collaboratively with your organization and team, we identify and eliminate gaps in business processes that often sub-optimize performance. Those efforts often generate improved bottom line results while meeting and exceeding your expectations.

Tribute Contracting LLC along with its partnership with CH Robinson for delivery will meet the delivery requirements.

For a successful integration of C.H. Robinson with Tribute Contracting LLC , we offer a strategy grounded in real-world business constraints and opportunities. Many providers and consultants only model what should happen in the ideal world. We consider many variables that will confront you in the real world, including the myriad of ways carriers, shippers, and receivers actually function, as well as the constraints they face.

Using quality disciplines, our logistics professionals conduct due diligence and capture scope and expectations. That enables them to develop a solution for you that combines thought leadership with practical experience. This experience provides customer-centric deliverables and an executable plan we're ready to implement as soon as you say, "Go."

The second key to a successful integration is to use a provider that has the expertise to implement the plan on time and within the budget, following a proven and repeatable approach.

Tribute Contracting LLC consultative approach designs and implements the project plan using Process Transformation and Integration™ (PTI)—a key differentiator among providers. That's our disciplined methodology for designing and implementing comprehensive plans that enable our clients to take advantage of best practices designed to achieve continuous improvement. Using our PTI methodology, we apply change management techniques that produce supply chain efficiencies and sustainable savings.

Blending a consultative approach, real-world plan, and proven methodology gives us an unbeatable advantage.

The CH Robinson- Tribute Contracting LLC partnership will provide the following:

- One of the largest contract carrier networks in North America, with unmatched access to capacity
- A skilled team provides service that goes beyond expectations
- Risk strategies—our processes and people make the difference
- Professional capacity procurement by people with practical experience
- Service and carrier neutrality, with every mode and contract carrier choice made based on what's best for you and your business
- A premier transportation management system (TMS)—without the investment
- Global visibility into your operations via Navisphere® online access
- Collaboration with you to establish the right priorities and goals for the short and long term

Tribute Contracting LLC once awarded the contract will immediately begin various distribution plan so it can just be implemented once presidential declared disaster occurs.

Due to Prepositioning, Tribute Contracting will be able to meet the packaging, packing and marking requirements specified in the statement of work and delivery order request. Tribute Contracting LLC will be able to receive FEMA transportation at our warehouse if FEMA decides to transport meals.

Quality Assurance

Tribute Contracting LLC's Quality Assurance Procedures have been designed to provide our customers with the highest quality merchandise through the use of sound production techniques, responsive management commitments and the total team effort of our employees.

It is the responsibility of each Tribute Contracting LLC's employee to ensure that each unit of merchandise has been processed in accordance with our standards. It is the responsibility of the Tribute Contracting LLC's Management Team to train and direct all supervisors and to monitor the level of quality being produced in the plant. Monitoring of quality is performed through a combination of process reviews, system reporting, random sampling and customer/employee feedback.

It is their responsibility to ensure that all meals purchased meet the pre-set quality standard requirements of the entire company.

Finished Product Standards

- **Integrity** - Each meals is to be free of holes, tears and open hems.
- **Sanitary Standards** - All meals must be free of bacterial contamination and must meet the sanitary standards of our customers in accordance with the State Health Regulatory Agencies..
- **Packaging** - Meals are to be machine folded, neatly stacked, counted and wrapped in either shrink wrapping, plastic bags or tie wrapped. The kit ar packed in accordance with our standard packaging procedure.